

The Savings Audit, in full.

Everything a careful buyer asks before saying yes: exactly what you get, how the engagement works, what it costs, who does the work, and what happens after.

Fee **\$25K fixed** • Timeline **30–60 days** • Credit **100% toward a build**
• Commitment **none beyond the audit**

The audit is Stages 02–03 of **The Nekuda System™**, our five-stage delivery method: Point of Entry (free — fit, paperwork, access), **Pinpoint** and **Proof Point** (this audit), Turning Point (the build), On Point (managed). Every stage is a clean exit. And the audit clock doesn't start until your system access is live — audits die waiting on access, so we don't start without it.

The deliverables — precisely

- 01 **The savings map — we call it the Dwell Map.** Every manual workflow in your back office documented and costed: hours, loaded dollars, error/denial leakage, ranked by return. This is a working document your team keeps, not a slide deck.
- 02 **One working automation, live in production.** During the audit we pick the workflow with the best pain-to-proof ratio and rebuild it against your live systems — real access controls, audit trail, your data stays yours. Your team is using it before the audit ends.
- 03 **The board-ready case.** What a full build costs, what it returns, and the payback timeline — computed from your actuals, not benchmarks. Written so you can hand it to a CFO or a board unedited.
- 04 **A straight answer.** If the savings don't justify a build, the audit says so in writing. You keep the map, the number, and the automation. That's the whole deal.

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In and out, or ongoing — it's either one

The audit is deliberately self-contained. There is no subscription hiding inside it and no lock-in after it. What happens next is a decision you make with the number in hand:

OPTION A — IN AND OUT

Stop after the audit

You keep everything: map, number, working automation, documentation. Many companies use the map to guide their own team. No hard feelings, no strings.

OPTION B — THE BUILD • STAGE 04, TURNING POINT

Rebuild the top workflows

Fixed scope against defined targets (hours eliminated, revenue recovered), from ~\$150K, priced per deal against the savings we quantified. Your \$25K credits in full.

OPTIONAL, AFTER A BUILD • STAGE 05, ON POINT

Managed automation

We host, monitor, and keep improving what we built — month to month, cancel anytime, with a documented exit path. A service, not a hostage arrangement.

Who does the work

The founder, personally. Before Nekuda, I spent eight years building and bootstrapping a software platform where hundreds of paying businesses — many in regulated healthcare — run their operations. Systems this team built are used by Fortune 500 companies, including Berkshire, AmWins, and Stealth. You are hiring the person who already did the hard part, not a consultant learning your world on your budget.

Data, security, compliance

Everything we build is governed by default: role-based access control, encryption at rest, audit logging. Where protected health information is involved, we work under a BAA on HIPAA-grade infrastructure. Nothing runs on a fragile script or an unlogged model call.

What we need from you

Read-only access to the systems where the work lives, 2–3 hours a week from the people who actually do the manual work (interviews and shadowing), and one decision-maker for the weekly 30-minute checkpoint. That's it — your operation keeps running at full speed throughout.

The questions everyone asks

Who owns what you build?

You do. The workflows, the data, the logic. If we part ways, you get documentation and an exit plan, and your data leaves with you.

What if the number is small?

Then we tell you not to build, in writing. You've spent \$25K to learn where your labor goes and gained a production automation — and avoided a \$150K mistake.

How fast is something actually live?

The first automation goes live during the audit itself — inside 30–60 days, on your real data. Not a demo environment.

Does this replace people?

Mostly it removes the work that was blocking growth, so the same team absorbs more volume instead of you hiring the next coordinators. Some roles change shape — we tell you which ones before any build.

Why is the audit paid?

Because the number has to be real. Free assessments produce slideware that flatters the vendor. A paid audit earns real data access and produces a number your CFO can pressure-test — and it credits fully toward the build anyway.

One conversation starts it.

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